



FLANDERS CLEANTECH INTERNATIONALISATION AWARDS



XANT

INTERNATIONAL SUSTAINABLE IMPACT : XANT brings mid-size (50-500kW) wind power to places where this was not possible before: the containerized transport and crane-less erection make the installation of wind turbines possible on very remote corners of this world.

The continued focus on robustness and ease of operation throughout the complete life cycle make XANT wind turbines deliver energy at a lower cost than the competition.

XANT wind turbines are displacing expensive kWhrs generated by diesel-gensets, and are thus contributing to a more sustainable energy supply where it matters most: in remote communities threatened by global warming.

ABILITY TO EXECUTE IN FUTURE – ENABLERS & INHIBITORS : XANT's zero-asset manufacturing strategy enables rapid growth in upcoming markets: the XANT turbines are made out of a minimum number of components sourced globally from multiple suppliers and delivered directly to XANT's logistic partner in the closest seaport. First-time assembly of XANT turbines is done on-site by its local partners who are trained in the installation & commissioning through the XANT academy. This radical approach, together with automated purchasing & logistic processes, allows for full scalability.

Challenges are the continuous quality control of components and the need to bring a 100% fool-proof product to the market.

INTERNATIONAL MARKET TRACTION

Turnover – in EURO

| | |
|-------------------------------|---------|
| Total turnover (EURO) in 2013 | 14.751 |
| Total turnover (EURO) in 2014 | 43.282 |
| Total turnover (EURO) in 2015 | 395.065 |

Geographical market(s) – in %

| | |
|--|-----|
| - Europe EU – neighbouring countries (GE, FR, LU, NL,UK) | 40% |
| - Africa | 20% |
| - Oceania | 20% |
| - The Americas | 20% |

CONTACT

XANT NV - Alex De Broe, CEO

More information: <http://xant.com>