



## FLANDERS CLEANTECH INTERNATIONALISATION AWARDS



# WATERLEAU

protecting the 4 elements

## WATERLEAU

**INTERNATIONAL SUSTAINABLE IMPACT :** Waterleau provides environmental solutions for industrial and municipal clients in the fields of water and wastewater treatment, air pollution control, waste treatment as well as energy recovery from wastewater, from organic waste as well as from medical and industrial solid waste. The Waterleau solutions keep the water, greenhouse gases, waste and energy footprint of human activity under control. Waterleau's services include D&B, D&S, O&M as well as rental services. The Waterleau track record counts +5,000 references in 85 countries.

**ABILITY TO EXECUTE IN FUTURE – ENABLERS & INHIBITORS :** Growth will be organic and by smart acquisitions. In 2014, Waterleau Acquired Kary-Planaqua, a German based water, wastewater and organic waste treatment company, and a gate to the Eastern European and Russian market. In 2015 Waterleau acquired Krofta and Ecovation from Ecolab in the USA, giving Waterleau Group access to the protective North American market and acquiring reknown Krofta DAF water treatment technology, broadening the overall Waterleau technology portfolio. Technology acquisition and international expansion will continue to be the two main drivers for future Waterleau growth. Waterleau will disinvest in mature markets : for instance China.

### INTERNATIONAL MARKET TRACTION

#### Turnover – in EURO

Total turnover (EURO) in 2013	61.228.410
Total turnover (EURO) in 2014	73.719.169
Total turnover (EURO) in 2015	84.284.575

#### Geographical market(s) – in %

- Belgium	8%
- Europe EU – neighbouring countries (GE, FR, LU, NL, UK)	24%
- Europe EU – other	7%
- Europe non-EU	6%
- Africa	25%
- Middle East	10%
- Oceania	5%
- The Americas	5%

### CONTACT

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More information: <http://www.waterleau.com/en>