



## FLANDERS CLEANTECH INTERNATIONALISATION AWARDS



### ENERVALIS

**INTERNATIONAL SUSTAINABLE IMPACT** : Enervalis delivers the operating system for the future energy network to support mass-market energy services. As an example this is deployed already in early commercial phase outside BE for the multi-million residential renovation market. Enervalis' solution reduced the energy consumption with up to 7% and can cost-effectively support full own green energy production/consumption which else is not possible without its software intelligence. E.g. NL alone has more than 2M of these houses in scope so GW/TWh impact levels.

**ABILITY TO EXECUTE IN FUTURE – ENABLERS & INHIBITORS** : What are key elements which will ensure and drive Enervalis' growth? Further investment in strong R&D to aim to be at the top of its market; Strong international channel partners (e.g. public already exposed = ABB); spin-outs from high- impact EU funded projects; secure investment. What are possible inhibitors? Not able to grow the team fast enough

### INTERNATIONAL MARKET TRACTION

#### **Turnover – in EURO**

Total turnover (EURO) in 2013	203.000
Total turnover (EURO) in 2014	345.000
Total turnover (EURO) in 2015	706.000

#### **Geographical market(s) – in %**

- Belgium	7%
- Europe EU – neighbouring countries (GE, FR, LU, NL, UK)	83%
- Europe EU – other	10%

### CONTACT

Enervalis - Centrum-Zuid 1111 - B-3530 Houthalen-Helchteren - Stefan Lodeweyckx, CEO

More information: <http://www.enervalis.com/>